



About Us

Mitre Peak Capital, based in Southlake, Texas, invests in lower middle-market companies with defensible core businesses and the potential for significant value creation through the achievement of strategic and operational objectives.

The Mitre Peak team has 30+ years of principal investing experience in 25+ lower middle-market transactions representing over \$1 billion of total enterprise value of closed deals across our firm's target industries and business models.

Partnership Focus

Mitre Peak forms constructive partnerships with management, leveraging the collective strengths of the team to enhance the strategic position, competitiveness, and cash flow generation of each portfolio company.

Operational Mindset

Mitre Peak seeks to create meaningful value for our investment partners and portfolio companies through a collaborative, operationally-intensive model. We balance a hands-on, data-driven mentality with the need to move rapidly in today's complex business environment.

Long-Term Perspective

Mitre Peak applies its investment strategy and operating techniques across business cycles and economic cycles, embracing the notion that sustainable value creation is a long-term initiative. We utilize prudent levels of leverage to avoid unnecessary capital structure risk and allow for operational flexibility.

Financial Criteria

Investment Amount:

\$10 - \$50 Million
up to \$75 million

EBITDA:

\$5 - \$15 Million
up to \$25 million

Revenue:

\$25 Million +
up to \$250 million

Transaction Profile

- ✓ Control & Non-Control Investments
- ✓ Family & Founder Successions
- ✓ Corporate Carveouts
- ✓ Under-Resourced Operations
- ✓ Situations Requiring Speed & Creativity

Business Profile

- ✓ Headquarters in North America
- ✓ Defensible Competitive Positioning
- ✓ Overlooked, Protected Niches
- ✓ Strategic & Operational Inflection Point
- ✓ Add-On Acquisitions of any Size

Partner Profile

- ✓ Entrepreneurial Teams with a Passion for Winning
- ✓ Emphasis on Legacy, Culture, & Employee Development
- ✓ Radically Transparent Communication
- ✓ Data-Driven Pursuit of Compelling Growth Initiatives
- ✓ Alignment & Participation in Future Upside

Target Business Models

We focus on the following three business models across all end markets and sectors:



Manufacturing



Distribution



Commercial, Industrial, & Residential Services

Current Investments



Business Model:
Distribution
Sector:
Building Products

View Point, headquartered in Boise, Idaho, is a value-added distributor of premium window and door solutions to luxury and ultra-luxury residential markets throughout the Mountain West.



Business Model:
Manufacturing
Sector:
Consumer

Core Covers, headquartered in Henderson, Nevada, is a leading manufacturer of complex cut-and-sew products and related accessories for the spa and outdoor leisure market.



Business Model:
Commercial Services
Sector:
Building Products

One Source Commercial Flooring, headquartered in Plano, Texas, is a leading provider of flooring installation and related maintenance services to K-12 schools and healthcare facilities throughout Texas and neighboring states.

